

## **Exhibitor Toolkit**

Capture, Qualify and Engage with Leads

Click here to see the products that are available at your event



## **App-Based Platform**

- Scan QR Code on Attendee Badge to Capture Lead
- Use your Own Device
  - Two user licenses: \$250
  - Additional user licenses: \$125 for 1 one-user license
- Use Primary Registrant Email to Login. No Password is Required

## **Best Practices For Lead Generation**



Capture and Export Real-Time Virtual Leads as Attendees Explore your Virtual Booth or Company Profile



Send Messages and Follow-Up Appointments to Leads Directly from the App and/or Web-Based Platform



Pre-Define Questions to Help your Sales Force Better Qualify Prospects and Record Notes